



He Pītopīto Kōrero

Tukua kia rere te reo mihi ki a koutou
e noho ana i ngā tōpito e whā.
Otirā, tēnā koutou, tēnā koutou,
tēnā koutou katoa.

NEW TALENT IS THE FACE OF THE FUTURE

Emma Park of Hamilton has been selected as the 2006 Associate Director. She has strong connections to Motueka and is of Te Ātiawa descent. Emma has spent most of her life in the Waikato region, and has close Tainui affiliations through her daughter who is of Ngāti Paoa decent. However, she said she visits Te Tau Ihu regularly. "My connection with whānau in Te Tau Ihu has always been important."

Emma graduated from Waikato University with a Bachelor of Business majoring in accounting, and she is currently working for a chartered accounting firm in Hamilton.

As a young graduate and mother, she is passionate and committed to using the commercial skills of her degree and her personal and business experiences to contribute to her whānau and the development of te Iwi Māori.

"I have great pride in my Māori heritage. I continue to learn and grow in understanding and commit to all aspects of what it is to be Māori. I am proud to be a part of my whānau and appreciate the support I have received.

I intend to reciprocate by excelling in my profession and continuing my connection and commitment."

Emma added "I align myself with Wakatu's business development, and its uniqueness in maintaining Tikanga and Māori values in the maximisation of shareholder wealth."

UPDATES

Wānanga Mō Ngā Kōtiro

Planning is on track for our inaugural wānanga mō ngā kōtiro in the Abel Tasman National Park.

Kia ora to all who encouraged whānau to apply. We had an excellent response from our last newsletter and we now have the hard job of working through the selection process.

The residential wānanga will take place 2 – 6 October.

Tainui Taranaki ki te Tonga

An Iwi forum for the constituent members of the Taranaki Tainui ki te Tonga Large Natural Group was recently held at Waikawa Marae.

The kaupapa of the hui was to identify a process that would resolve issues surrounding tribal boundaries and areas of overlapping interests. The constituent Iwi committed to ongoing kōrero, and an invitation is now extended to you to attend a hui to finalise the kōrero at Whakatū Marae on Monday 29 May 2006. Please telephone 0800 088 588 if you require further information.

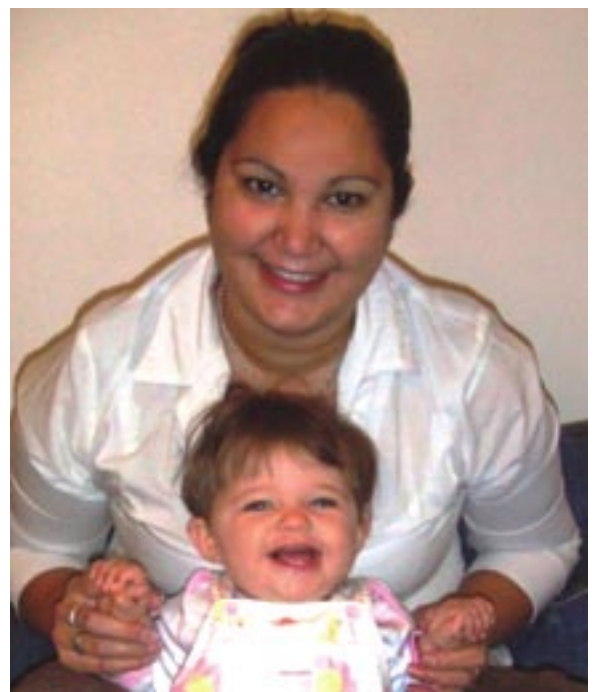
Internship

As you know, Moana Numanga was a prior recipient of our tertiary scholarships. Last year we reported that Moana had been successful in obtaining a 12-month Internship with Nelson law firm, Pitt & Moore, and would be relocating after her graduation.

However, plans needed to be changed once her husband was offered a management position at Manuia Resort in the Cook Islands! We wish them and their children good luck on their island adventure.

Wakatu does, however, have an Intern. Renee Thomas, a current scholarship recipient, has returned home to Nelson to complete her accounting degree. Since her return, Renee and Steve have welcomed little Sophia to the whānau.

Renee has joined our accounting team on a part-time basis, whilst completing her studies. Being so handy to the whānau means there is no shortage of babysitters!



*Natural growth through professionalism,
onga tuku iho na nga tupuna hei oranga
u e mau tonu ana ki o matou
A business of the land and sea - he taonga tuku iho
honesty, diligence and embracing our tikanga. Te man
mo te wairua me te tinana. Nga kaitiaki i tenei taon*

*d cultural growth through professionalism,
ne taonga tuku iho na nga tipuna hei oranga
to hou e mau tonu ana ki o matou tikanga.*

Some Good News

The high NZ dollar is on the way down, giving our exporting subsidiaries a good reason to feel optimistic.

KONO

KONO is the brand name used to market our basket of produce on the domestic and international markets.

KONO's brand exposure has grown, and we recently received positive feedback to our new "heat and eat" mussel product and the 2005 wine vintage.

The team had a busy start to the year with attendance at several local shows, including the Marlborough Wine & Food Festival, Havelock Mussel Festival, Awatere Country Festival and the inaugural Kai Festival held at Ōmaka Marae.

The shows have been a great opportunity to host growers and enhance morale amongst staff at Aotearoa Seafoods.

luxury lodges and resorts, who offer Tohu to their discerning international guests.

Wiki is also well known in Auckland as an epicurean and wine expert. She works closely with cousin and catering colleague, Wendy Bennett, and they are frequent Guest Chefs at featured wine and food events in New Zealand and around the globe, master-minding menus featuring all that is unique to Māori and New Zealand cuisine.

Zest, the Rotorua Daily Post's food and wine supplement, recently toasted the success of Tohu Wines following a degustation dinner with Rotorua's Relish Café owner/ Chef, Matt Cooper. The duo presented a five-course menu, matching Tohu with each course. Wiki commented, "It was the perfect way to showcase the wines – the flavours simply jumped out at you with each matching dish."

Kia ora Wiki!

AFTER 29 YEARS, ITS TIME TO FIND A NEW WHARE

With the growth of our businesses, the ground floor of West Yates has become too small to accommodate us.

We are currently investigating properties, and will relocate to new premises by May 2007.

OWNERS' SECTOR BOARD HAS BEEN ESTABLISHED

The last of the Sector Boards has been established and, going forward, Barney Thomas and te Rehia Tapata-Stafford will be involved with this sector.

The structure, strategy and objectives have been formalised, with the main objectives of:

- communicating with owners
- protecting and disseminating our taonga of history and knowledge
- supporting cultural advancement of Māori leadership
- providing education and training opportunities for our people
- providing personal growth opportunities for our mokopuna
- supporting Iwi in resource management
- hosting and coordinating events profiling Wakatu and / or Māori
- protecting our historic water right
- tautoko pūtea: marae grants and sponsorships
- Wakatu website

NGĀ IHUPUKU O TE WHĀNAU

We are aware that many whānau are excelling in sporting tournaments, at both the regional and national levels. We tautoko and congratulate you on your achievements.



FOOD QUEEN! WINE QUEEN! SALES QUEEN!

When Tohu Wines takes centre stage in the finer North Island establishments, Wiki Oman is "the face" of Tohu, as she is the Regional Manager for Tohu Wines between Taupō and Kerikeri.

Wiki has strong links with Rotorua and Te Tau Ihu. She is of Ngāti Whakaue descent through the Bennett's and Te Ātiawa through the Park whānau of Motueka.

She has worked hard to get our wine into the right places, and we now have wines in a number of elite hotels and restaurants around the Auckland viaduct including the Hilton Hotel, Rice and Cin Cin. There, a glass of Mugwi Sauvignon Blanc sells for \$11. Further, Wiki ventures to Queenstown to sell to the

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